



TANZANIA MINING INDUSTRY SUPPLIERS ASSOCIATION

## **MEMBERSHIP PACKAGES AND BENEFITS FOR THE TANZANIA MINING INDUSTRY SUPPLIERS' ASSOCIATION (TAMISA)**

### **ABOUT TAMISA**

Tanzania Mining Industry Suppliers Association (TAMISA), is an Association and a formal voice on the issues affecting mining industry services and suppliers. This includes representing the interest of mining industry services and suppliers to the government, other public and private bodies nationally and internationally and provide solution on matters pertaining mining industry services and suppliers and act as mouthpiece for mining industry services and suppliers with government, public and private organization concerned with mining industry matters.

### **Mission Statement**

To champion the growth and success of mining industry suppliers by advocating for their interests, enhancing local content, and fostering innovation, collaboration, and sustainable business practices.

### **Vision Statement**

Empowering the mining suppliers as a catalyst which will drive an ever evolving, locally integrated and ecologically sustainable industry.

### **Core Values**

1. **Advocacy:** We are committed to being a strong voice for our members, influencing policies and decisions that benefit the local mining supply chain.
2. **Integrity:** We uphold the highest ethical standards, building trust and ensuring transparency in all our endeavors.

3. **Collaboration:** We believe in the power of partnership, working together with stakeholders to achieve meaningful and lasting impact.

4. **Innovation:** We lead by embracing new ideas, technologies, and practices that advance the mining industry and enhance local content.

5. **Empowerment:** We empower our members by providing access to resources, knowledge, and opportunities that elevate their capabilities and competitiveness.

6. **Sustainability:** We promote responsible practices that ensure the long-term success of the mining industry while prioritizing local content and community benefits.

7. **Proactivity:** We anticipate challenges and opportunities, delivering timely solutions that strengthen our members and the local mining ecosystem.

#### TAMISA’S MEMBERSHIP CATEGORIES AND BENEFITS

Take advantage of benefits and join Tanzania’s fastest growing Mining Industry Suppliers Association, below are Proposed Corporate membership categories;

Category	Description	Proposed Fees	
		Registration Fees for all categories	
Platinum	The proposed membership categories and fees will be based on the benefit packages selected by a member rather than the company turnover.	Annual Membership Fee @ Monthly subscription fee	TZS 5,000,000 TZS 417,000
Gold		Annual Membership Fee @Monthly subscription fee	TZS 3,000,000 TZS 250,000
Silver		Annual Membership Fee @Monthly subscription fee	TZS 2,000,000 TZS 170,000

**NOTE:** The monthly subscription was intending to accommodate those who will not be able for afford one payment especially small companies, we are keen to receive comments from founding members on this so that we retain or omit monthly payment option

No.	SERVICE	CORPORATE (CATEGORIES)		
		TZS 5 million (Platinum)	TZS 3 million (Gold)	TZS 2 million (Silver)
<b>KNOWLEDGE &amp; BUSINESS INFORMATION</b>				
1.	Access to reports and analysis of upcoming procurement opportunities, custom reports on market, project timelines and trends in the mining industry	√	√	√
2.	Receive real-time notifications of new tenders and procurement opportunities in the mining sector, ensuring member is always informed	√	√	√
3.	Early access to tenders and procurement contracts from major mining companies, with emphasis on local suppliers	√	√	
4.	Opportunities to partner with international companies looking to fulfill local content obligations through collaboration with local suppliers	√	√	√
5.	Pairing with mentors from the mining sector who guide on business scaling, operations improvement, and tender processes	√	√	√
6.	Personalized mentorship on how to scale and enhance operational capacity to meet mining industry demands.	√		
7.	Access to TAMISA electronic Weekly updates, monthly newsletters and Business magazine. TAMISA arms you with knowledge so you have the power to drive business growth	√	√	√
8.	Your organization will also be accorded the opportunity to advertise and/or access large business information present in the dynamic and interactive TAMISA's Web portal.	√	√	√
9.	Access to newly enacted laws, policies and regulatory frameworks in Tanzania, as well as integration and Cooperation protocols in the EAC, SADC and other regional blocks.	√	√	√
<b>MARKETING &amp; EXHIBITIONS</b>				
10.	Inclusion of a local supplier's database shared with mining companies and contractors to boost visibility	√	√	√
11.	Featured listing in a procurement directory distributed to mining companies, highlining your qualification as a local supplier	√		

12.	Official Certification as a preferred local supplier, increasing credibility and attractiveness in the procurement process.	√	√	√
13.	Have discounted rates on advertising opportunities and exhibitions during fees charging High Level Mining events that involves TAMISA and Mining Sector	√	√	√
14.	Access to exhibit banners on the TAMISA events	√	√	√
15.	Access to regular updates on mining projects, tenders and changes in local content regulations	√	√	√
<b>CAPACITY BUILDING</b>				
16.	Discounts on workshops that cover tendering process, compliance with local procurement laws and practices, and enhancing services delivery standards	√		
17.	Access to technical assistance that may exist at the time and which are relevant to Mining sector and Private sector at large.	√	√	√
18.	Access to programs aimed to boosting local suppliers' capacity to meet the rigorous demands of the mining industry, including financial support and quality improvements initiatives.	√	√	√
19.	Access to information on loan, grants, and financial instruments available to help local suppliers scale up and meet procurement standards	√	√	
20.	Guidance on legal aspects of procurement contracts, health, safety, and environment compliance to ensure members meet industry regulations	√	√	
21.	Access by the staff of Corporate Companies to participate in our entrepreneurship program	√	√	√ √
22.	To participate in membership capacity-building programs conducted by TAMISA	√	√	√
<b>NETWORKING</b>				
23.	Special Invitations to high-level business and public events including Presidential dinners, roundtable dinners, high-level business forums etc.	√		
24.	Opportunity to network with private sector leaders, Mine operators, stakeholders and senior government officials through various business forums organized or coordinated by both TAMISA and other bodies such as TPSF, etc.	√	√	√ √
25.	Access to information as regards to important business and investment opportunities in Tanzania, EAC and the SADC Region.	√	√	√
26.	Facilitate Public Private Partnership Ventures with Private sector organizations and potential investors.	√	√	√

27.	Mining Sector Conferences, Expo, and High-level Forums such as Tanzania Mining & Investment Conference etc. These events will connect members with potential customers and partners, both domestic and global	√	√	√
<b>CUSTOMISED SERVICES</b>				
28.	Access to consultation on current needs of Tanzania mining companies, preparing bids, improving products offering and meeting sector standards	√		
29.	One-to-one consultations on how to meet mining industry demands and improve operational efficiency	√		
30.	Tailor-made services to corporate members. Special attention will be given to individual corporate members in solving their specific business investment problems.	√		
31.	Each corporate member shall have the opportunity to advocate his/her policy and other issues that are not crosscutting.	√		
<b>POLICY &amp; ADVOCACY</b>				
32.	Becoming part of a growing body of professionals working together to influence policy making that stimulate and spur the growth of private businesses in Tanzania, we advocate for your interests as a company within the mining supply and services sector from local level, National level and international level. Our ultimate goal is to increase access to opportunities for locals through effective implementation of local content policy while ensuring inclusive growth of the sector by fostering innovation, collaboration and sustainable business practices.	√	√	√
33.	Opportunity to participate in the High-Level National Dialogue Platforms such as the Tanzania National Business Council (TNBC) that discuss and resolve business environment challenges in the country. The TNBC meetings are chaired by the Head of State, being of a member of TAMISA under the umbrella of TPSF with the mandate to nominate all the 20 members of the Council, TAMISA members stood a chance to be nominated.	√	√	
34.	Opportunity to engage with various Parliamentary Committees to provide inputs representing the perspectives of members to inform government policy decisions to spur the growth of Mining Suppliers and enhance business and Investment Opportunities in the mining sector	√	√	√

35.	Opportunity to be part of National dialogue activities that may involve networking with H.E. the President, Ministers, Permanent Secretaries, Ambassadors, and Representatives of International Organizations, and Business delegations from across the Globe.	√		
36.	Participation and Contribution to Policy Research and Development activities with peer organizations such as Tanzania Chamber of Mines to bring about policy change on behalf of the mining industry and therefore to the benefit of the mining supply and the entire private sector community at large.	√	√	√
37.	Opportunity to make contributions and also participate in the policy formulation process on issues affecting the Business environment in Tanzania various Regional economic blocs such as the EAC, SADC, COMESA, and Global economic communities.	√	√	√
38.	Access to a dedicated Corporate Member Account Manager for priority & personalized service.	√		